A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June, 1985

Manufacturers shipped 25,288 mobile/manufactured homes to retail sales locations and permanent sites during June, 1985. This was down 9% from the 27,727 homes shipped in June, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	1985		HOMES IN INVENTORY 1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,481	1,399	-6%	7,179	7,116	-1%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,481	1,399	-6%	7,179	7,116	-1%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,205	3,221	+0%	15,841	15,304	-3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,509	2,572	+3%	12,185	12,268	+1%
MICHIGAN *	*	*	---	*	*	---
OHIO	374	349	-7%	1,862	1,663	-11%
WISCONSIN	322	300	-7%	1,794	1,373	-23%
WEST NORTH CENTRAL	1,229	953	-22%	6,778	5,672	-16%
IOWA *	*	*	---	*	*	---
KANSAS	480	431	-10%	2,761	2,437	-12%
MINNESOTA	291	224	-23%	1,452	1,353	-7%
MISSOURI	146	109	-25%	746	691	-7%
NEBRASKA	312	189	-39%	1,819	1,191	-35%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,269	9,213	-1%	52,522	53,721	+2%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,860	1,638	-12%	11,518	10,339	-10%
GEORGIA	4,321	4,438	+3%	24,025	25,868	+8%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,566	2,770	+8%	14,170	15,443	+9%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	522	367	-30%	2,809	2,071	-26%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,905	7,329	-18%	47,074	42,661	-9%
ALABAMA	2,343	2,222	-5%	11,839	12,459	+5%
ARKANSAS	319	159	-50%	1,522	1,059	-30%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	321	184	-43%	1,715	912	-47%
MISSISSIPPI	816	655	-20%	4,688	3,865	-18%
OKLAHOMA	83	45	-46%	429	291	-32%
TENNESSEE	1,117	1,209	+8%	5,814	6,237	+7%
TEXAS	3,906	2,855	-27%	21,067	17,838	-15%

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	1,183	849	-28%	6,512	5,005	-23%
ARIZONA	527	370	-30%	3,299	2,354	-29%
COLORADO	107	82	-23%	587	472	-20%
IDAHO	549	397	-28%	2,626	2,179	-17%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,902	1,559	-18%	11,249	9,387	-17%
CALIFORNIA	1,054	927	-12%	7,004	5,794	-17%
OREGON	694	503	-28%	3,567	2,959	-17%
WASHINGTON	154	129	-16%	678	634	-6%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	569	528	-7%	2,956	2,576	-13%
TOTAL PRODUCTION	27,743	25,051	-10%	150,111	141,442	-6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	1,936	1,936	+0%	8,974	9,031	+1%
CONNECTICUT	39	42	+8%	173	164	-5%
MAINE	181	178	-2%	707	767	+8%
MASSACHUSETTS	84	78	-7%	343	383	+12%
NEW HAMPSHIRE	140	164	+17%	562	648	+15%
NEW JERSEY	46	77	+67%	313	374	+19%
NEW YORK	707	706	+0%	3,212	3,282	+2%
PENNSYLVANIA	654	614	-6%	3,263	3,072	-6%
RHODE ISLAND	12	17	+42%	55	76	+38%
VERMONT	73	60	-18%	346	265	-23%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	2,302	2,582	+12%	11,396	11,822	+4%
ILLINOIS	318	334	+5%	1,700	1,548	-9%
INDIANA	550	588	+7%	2,539	2,675	+5%
MICHIGAN	657	849	+29%	2,965	3,651	+23%
OHIO	532	588	+11%	2,746	2,902	+6%
WISCONSIN	245	223	-9%	1,446	1,046	-28%
WEST NORTH CENTRAL	1,290	1,139	-12%	6,464	5,884	-9%
IOWA	123	80	-35%	517	344	-33%
KANSAS	202	177	-12%	1,261	1,007	-20%
MINNESOTA	201	166	-17%	1,023	932	-9%
MISSOURI	542	543	+0%	2,562	2,621	+2%
NEBRASKA	74	64	-14%	377	359	-5%
NORTH DAKOTA	64	51	-20%	314	267	-15%
SOUTH DAKOTA	84	58	-31%	410	354	-14%
SOUTH ATLANTIC	9,093	9,217	+1%	51,440	53,095	+3%
DELAWARE	192	180	-6%	1,151	1,209	+5%
FLORIDA	2,574	2,612	+1%	15,297	16,169	+6%
GEORGIA	1,545	1,899	+23%	8,858	10,426	+18%
MARYLAND	138	104	-25%	677	508	-25%
NORTH CAROLINA	2,253	2,285	+1%	12,628	12,613	+0%
SOUTH CAROLINA	1,340	1,261	-6%	7,526	7,423	-1%
VIRGINIA	678	566	-17%	3,518	3,165	-10%
WEST VIRGINIA	373	310	-17%	1,785	1,582	-11%
SOUTH CENTRAL	8,919	6,769	-24%	46,935	40,020	-15%
ALABAMA	1,018	1,084	+6%	5,416	6,072	+12%
ARKANSAS	641	600	-6%	3,334	2,908	-13%
KENTUCKY	592	446	-25%	2,698	2,588	-4%
LOUISIANA	1,227	762	-38%	6,320	4,642	-27%
MISSISSIPPI	656	594	-9%	3,377	3,077	-9%
OKLAHOMA	536	293	-45%	3,315	2,242	-32%
TENNESSEE	698	773	+11%	3,325	3,958	+19%
TEXAS	3,551	2,217	-38%	19,150	14,533	-24%
MOUNTAIN	1,812	1,367	-25%	10,210	8,094	-21%
ARIZONA	553	406	-27%	3,707	2,811	-24%
COLORADO	157	113	-28%	838	578	-31%
IDAHO	226	106	-53%	989	676	-32%
MONTANA	133	113	-15%	676	524	-22%
NEVADA	143	110	-23%	889	642	-28%
NEW MEXICO	446	381	-15%	2,294	2,094	-9%
UTAH	94	89	-5%	529	439	-17%
WYOMING	60	49	-18%	288	330	+15%
PACIFIC	1,806	1,502	-17%	10,264	8,803	-14%
CALIFORNIA	887	808	-9%	5,730	4,831	-16%
OREGON	307	211	-31%	1,484	1,156	-22%
WASHINGTON	612	483	-21%	3,050	2,816	-8%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
ALASKA	24	22	-8%	155	82	-47%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	545	754		4,447	4,849	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	27,727	25,288	-9%	150,285	141,680	-6%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	7,110	1,921	9,031	5,519	1,597	7,116
	79%	21%	100%	78%	22%	100%
CONNECTICUT	130	34	164	0	0	0
MAINE *	738	29	767	*	*	*
MASSACHUSETTS	237	146	383	0	0	0
NEW HAMPSHIRE *	508	140	648	*	*	*
NEW JERSEY	194	180	374	0	0	0
NEW YORK *	2,530	752	3,282	*	*	*
PENNSYLVANIA	2,479	593	3,072	5,519	1,597	7,116
RHODE ISLAND	55	21	76	0	0	0
VERMONT *	239	26	265	*	*	*
EAST NORTH CENTRAL	9,151	2,671	11,822	11,990	3,314	15,304
	77%	23%	100%	78%	22%	100%
ILLINOIS *	1,185	363	1,548	*	*	*
INDIANA	2,058	617	2,675	9,268	3,000	12,268
MICHIGAN *	2,645	1,006	3,651	*	*	*
OHIO	2,301	601	2,902	1,496	167	1,663
WISCONSIN	962	84	1,046	1,226	147	1,373

YEAR-TO-DATE.
1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,615	1,269	5,884	4,321	1,351	5,672
	78%	22%	100%	76%	24%	100%
IOWA *	287	57	344	*	*	*
KANSAS	762	245	1,007	2,072	365	2,437
MINNESOTA	779	153	932	1,098	255	1,353
MISSOURI	2,095	526	2,621	400	291	691
NEBRASKA	263	96	359	751	440	1,191
NORTH DAKOTA	176	91	267	0	0	0
SOUTH DAKOTA *	253	101	354	*	*	*
SOUTH ATLANTIC	33,357	19,738	53,095	32,924	20,797	53,721
	63%	37%	100%	61%	39%	100%
DELAWARE	970	239	1,209	0	0	0
FLORIDA	7,280	8,889	16,169	4,079	6,260	10,339
GEORGIA	6,152	4,274	10,426	14,621	11,247	25,868
MARYLAND *	413	95	508	*	*	*
NORTH CAROLINA	9,614	2,999	12,613	12,299	3,144	15,443
SOUTH CAROLINA *	5,131	2,292	7,423	*	*	*
VIRGINIA	2,563	602	3,165	1,925	146	2,071
WEST VIRGINIA	1,234	348	1,582	0	0	0
SOUTH CENTRAL	32,248	7,772	40,020	35,327	7,334	42,661
	81%	19%	100%	83%	17%	100%
ALABAMA	4,802	1,270	6,072	11,242	1,217	12,459
ARKANSAS	2,465	443	2,908	948	111	1,059
KENTUCKY *	2,049	539	2,588	*	*	*
LOUISIANA	4,370	272	4,642	860	52	912
MISSISSIPPI	2,728	349	3,077	3,849	16	3,865
OKLAHOMA	1,840	402	2,242	250	41	291
TENNESSEE	3,041	917	3,958	4,690	1,547	6,237
TEXAS	10,953	3,580	14,533	13,488	4,350	17,838
MOUNTAIN	4,500	3,594	8,094	2,387	2,618	5,005
	56%	44%	100%	48%	52%	100%
ARIZONA	1,504	1,307	2,811	1,336	1,018	2,354
COLORADO	285	293	578	199	273	472
IDAHO	284	392	676	852	1,327	2,179
MONTANA *	301	223	524	*	*	*
NEVADA	185	457	642	0	0	0
NEW MEXICO	1,576	518	2,094	0	0	0
UTAH *	213	226	439	*	*	*
WYOMING *	152	178	330	*	*	*
PACIFIC	1,934	6,869	8,803	2,166	7,221	9,387
	22%	78%	100%	23%	77%	100%
CALIFORNIA	1,021	3,810	4,831	1,352	4,442	5,794
OREGON	219	937	1,156	693	2,266	2,959
WASHINGTON	694	2,122	2,816	121	513	634

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	30	52	82	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	92,945 68%	43,886 32%	136,831 100%	94,634 68%	44,232 32%	138,866 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,745	1,104	4,849			
OTHER (CANADA)				0	0	0
STATES WITH*				1,855	721	2,576
TOTAL	96,690 68%	44,990 32%	141,680 100%	96,489 68%	44,953 32%	141,442 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JUNE 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,612	10.6%	1	1,188	7.2%	3	1,424	17.9%	1
NORTH CAROLINA	2,285	9.3%	2	1,773	10.7%	1	512	6.4%	5
TEXAS	2,217	9.0%	3	1,550	9.4%	2	667	8.4%	3
GEORGIA	1,899	7.7%	4	1,115	6.7%	4	784	9.8%	2
SOUTH CAROLINA	1,261	5.1%	5	904	5.5%	5	357	4.5%	7
ALABAMA	1,084	4.4%	6	862	5.2%	6	222	2.8%	9
MICHIGAN	849	3.5%	7	564	3.4%	9	285	3.6%	8
CALIFORNIA	808	3.3%	8	168	1.0%	26	640	8.0%	4
TENNESSEE	773	3.2%	9	597	3.6%	8	176	2.2%	13
LOUISIANA	762	3.1%	10	721	4.4%	7	41	0.5%	33
NEW YORK	706	2.9%	11	523	3.2%	10	183	2.3%	11
PENNSYLVANIA	614	2.5%	12	471	2.8%	13	143	1.8%	15
ARKANSAS	600	2.4%	13	512	3.1%	12	88	1.1%	22
MISSISSIPPI	594	2.4%	14	520	3.1%	11	74	0.9%	23
INDIANA	588	2.4%	15	445	2.7%	17	143	1.8%	14
OHIO	588	2.4%	16	452	2.7%	15	136	1.7%	16
VIRGINIA	566	2.3%	17	447	2.7%	16	119	1.5%	17
MISSOURI	543	2.2%	18	453	2.7%	14	90	1.1%	21
WASHINGTON	483	2.0%	19	100	0.6%	31	383	4.8%	6
KENTUCKY	446	1.8%	20	348	2.1%	18	98	1.2%	18
ARIZONA	406	1.7%	21	199	1.2%	24	207	2.6%	10
NEW MEXICO	381	1.6%	22	287	1.7%	19	94	1.2%	19
ILLINOIS	334	1.4%	23	241	1.5%	21	93	1.2%	20
WEST VIRGINIA	310	1.3%	24	242	1.5%	20	68	0.9%	26
OKLAHOMA	293	1.2%	25	231	1.4%	22	62	0.8%	27
WISCONSIN	223	0.9%	26	203	1.2%	23	20	0.3%	41
OREGON	211	0.9%	27	35	0.2%	43	176	2.2%	12
DELAWARE	180	0.7%	28	144	0.9%	27	36	0.5%	35
MAINE	178	0.7%	29	173	1.0%	25	5	0.1%	49
KANSAS	177	0.7%	30	131	0.8%	29	46	0.6%	30
MINNESOTA	166	0.7%	31	140	0.8%	28	26	0.3%	38
NEW HAMPSHIRE	164	0.7%	32	125	0.8%	30	39	0.5%	34
COLORADO	113	0.5%	33	63	0.4%	34	50	0.6%	29
MONTANA	113	0.5%	34	60	0.4%	35	53	0.7%	28
NEVADA	110	0.4%	35	36	0.2%	42	74	0.9%	24
IDAHO	106	0.4%	36	38	0.2%	41	68	0.9%	25
MARYLAND	104	0.4%	37	89	0.5%	32	15	0.2%	45
UTAH	89	0.4%	38	46	0.3%	38	43	0.5%	32
IOWA	80	0.3%	39	64	0.4%	33	16	0.2%	43
MASSACHUSETTS	78	0.3%	40	49	0.3%	37	29	0.4%	37
NEW JERSEY	77	0.3%	41	33	0.2%	45	44	0.6%	31
NEBRASKA	64	0.3%	42	43	0.3%	39	21	0.3%	40
VERMONT	60	0.2%	43	53	0.3%	36	7	0.1%	47
SOUTH DAKOTA	58	0.2%	44	40	0.2%	40	18	0.2%	42
NORTH DAKOTA	51	0.2%	45	26	0.2%	46	25	0.3%	39
WYOMING	49	0.2%	46	18	0.1%	47	31	0.4%	36
CONNECTICUT	42	0.2%	47	33	0.2%	44	9	0.1%	46
ALASKA	22	0.1%	48	7	0.0%	49	15	0.2%	44
RHODE ISLAND	17	0.1%	49	11	0.1%	48	6	0.1%	48
	24,534	100.0%		16,573	100.0%		7,961	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING